

**CUB SCOUT PACK 4031**  
**POPCORN SALE INFORMATION**  
(September 16 – October 21)

**\*\*\*You must collect the money as you take the order\*\*\***

Checks Payable to: PACK 4031

**Turning in Your Orders (SATURDAY, OCTOBER 21)**

The order forms and the Full Amount Due should be returned to Shaun Dudek, 223 Helen St., **on or before SATURDAY, OCTOBER 21**. Shaun's home will be open from 8:00am to 10 a.m. on October 22 for you to drop off your **order forms, prize selection, and payment**. If you choose not to fundraise, you must still turn in your blank order forms and buyout payment by this date.

You can contact Shaun at 920-360-9690 with questions or to arrange dropping off your order and payment early.

**Delivery (Saturday, NOVEMBER 18)**

Product will be available for pickup at 223 Helen St. on SATURDAY, NOVEMBER 19, 10:00am – 1:00pm. Please deliver the Popcorn to your customers as soon as possible.

**Meeting Your Fundraising Requirements**

Selling Popcorn gives you credit towards your required \$120 minimum fundraising amount. Because each item has a different retail price, each item will count differently towards your goal. 35% of each item you sell is directly returned to Pack 4031. To easily determine how much of your Popcorn sales will be credited to your \$135 goal, take your total POPCORN SALES x 35%.

**Individual Scout Accounts**

After reaching your required minimum fundraising goal, additional items sold will count towards your individual Scout Account. Your ISA will accrue 50% of all proceeds generated above your required fundraising goal.

**ISA Example:**

Your scout sells \$600 in Popcorn items,  $\$600 \times 35\% = \$210$

Subtract \$120 minimum amount,  $\$210 - \$120 = \$90$

50% of all proceeds count toward your ISA,  $\$90 \times 50\% = \$45$